

May 23, 2011

To Whom It May Concern:

Please accept this letter of reference in regard to the professional capabilities and performance history of Kohnen-Starkey, Inc. As a consultant to Shalom Baranes Associates, PC, KSI has provided construction cost estimating, scheduling, and constructibility consulting services for a variety of projects including renovation and new construction programs for the U.S. Department of the Treasury, the US General Services Administration Region 3, the U.S. Department of Defense (Pentagon Reservation), and the Architect of the Capitol. In support of these projects, KSI has provided detailed estimates and schedules for all design phases, from preliminary studies through completed construction documents, as well as in-depth constructibility analyses for various building efforts.

Of note, KSI has recently provided cost and scheduling services for major renovations to the U.S. Post Office and Courthouse in Pittsburgh PA; secure facility installations in the Main Treasury Building in Washington, DC; and Prospectus Development phase services for the \$67 million Modernization of the Treasury Annex Building in Washington, DC. KSI is currently providing value management and constructibility consulting for the full modernization of the 866,000 sf Cannon House Office Building in Washington, DC. As a Shalom Baranes Associates' Project Manager for these efforts, I have been afforded the opportunity to work closely with KSI and evaluate the firm's capabilities.

In each case, KSI's record of performance has been exemplary. The firm's deliverables have been thorough, accurate, and appropriately developed for each project stage. I have been particularly impressed with their ability to effectively define budgetary costs at the most conceptual design levels, where documentation is often limited. Individual and firmwide responsiveness to our project needs has been consistently outstanding, with deliverables provided promptly and completely, often within accelerated timeframes. Moreover, KSI has consistently served as an active and valuable design team participant, playing a key role in project success.

I am pleased to offer this recommendation for both Kohnen-Starkey, Inc. and its principals, Kevin Kohnen and Mark Starkey.

Sincerely,



Melissa A. Hendrix, AIA
Associate Principal